

Lesson 62: Discounts and Special Offers

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Hanako is a sales manager for Hydra Computers, and Mr. Morgan is an owner of a computer shop. Hanako is telling him about the special offer for Hydra's loyal customers.

Hanako: We are offering very big discounts on the computers at the moment.

Mr. Morgan: How about the tablets?

Hanako: They are on sale, too.

Mr. Morgan: How much is the discount?

Hanako: You can get **up to** 50% discount. It depends on the type of computer.

Mr. Morgan: That's a nice offer. I'll place an order right away.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. This airplane can only carry **up to** 80 passengers.
2. **Up to** now, I still can't believe that I won a million dollars.
3. A: Are we watching a movie tonight?
B: It's **up to** you.

* **up to** ~ / ①~(最大で)まで ②~次第で

3. Your Task

You were shopping at a department store sale. You picked up a T-shirt, which was "50% off", and you decided to buy it. While you were paying for the shirt, the cashier (=your tutor) asked you to pay \$25, which was the original price. Tell the cashier about the mistake and get 50% discount for the T shirt.

4. Let's Talk

What do you think about when you hear the phrase 'special offer'?

Why do companies or shopping malls give big discounts?

In the U.S, the biggest sale event is on Black Friday. What is the biggest sale event in Japan?

5. Today's photo

Describe the photo in your words as precisely as possible.



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